

# Maine Health Access Foundation, Inc.

**Financial Statements** 

Years Ended December 31, 2023 and 2022 With Independent Auditors' Report

Baker Newman & Noyes LLC

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#### INDEPENDENT AUDITORS' REPORT

The Board of Trustees Maine Health Access Foundation, Inc.

## **Opinion**

We have audited the financial statements of Maine Health Access Foundation, Inc. (the Foundation), which comprise the statements of financial position as of December 31, 2023 and 2022, the related statements of activities and changes in net assets, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Foundation as of December 31, 2023 and 2022, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Foundation and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Foundation's ability to continue as a going concern for a period of within one year after the date that the financial statements are issued or available to be issued.

The Board of Trustees
Maine Health Access Foundation, Inc.

# Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion.

Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant
  accounting estimates made by management, as well as evaluate the overall presentation of the
  financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Foundation's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control—related matters that we identified during the audit.

Bater Newman's Nayes LLC

Portland, Maine October 10, 2024

# STATEMENTS OF FINANCIAL POSITION

December 31, 2023 and 2022

	<u>2023</u>	<u>2022</u>
<u>ASSETS</u>		
Cash and cash equivalents Prepaid expenses and other current assets Refundable excise taxes Investments Equipment, net of accumulated depreciation of \$189,773 in 2023 and \$168,951 in 2022 Right-of-use asset	\$ 124,488 71,930 - 143,826,952 41,20 259,28	90,980 144,000 2 120,985,481 1 26,864
Total assets	\$ <u>144,323,858</u>	<u>8</u> \$ <u>121,412,224</u>
<u>LIABILITIES AND NET ASSETS</u>		
Liabilities: Accounts payable and accrued expenses Grants payable Excise taxes payable Deferred tax liability Operating lease liability	\$ 47,923 5,510,784 226,053 696,000 258,27	6,162,900 5 – 0 456,000
Total liabilities	6,739,033	6,772,715
Net assets: Without donor restrictions	137,584,825	<u>114,639,509</u>
Total liabilities and net assets	\$ <u>144,323,858</u>	<u>8 \$121,412,224</u>

See accompanying notes.

# STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS

# Years Ended December 31, 2023 and 2022

	<u>2023</u>	2022
Revenues without donor restrictions, gains and other support:		
Revenues and gains:	Ф. 22.020.640	Φ (20, 25 6, 472)
Net investment income (loss) Contributions	\$ 22,038,648 9,205,399	\$ (20,256,473) 17,000
Other income - miscellaneous	9,203,399	1,281
Total revenues without donor restrictions,		
gains (losses) and other support	31,244,047	(20,238,192)
Expenses:		
Program:		
Grants, net of refunds of unspent amounts	5,429,820	8,447,077
Program service expenses	690,816	526,244
Total program	6,120,636	8,973,321
Management and general:		
Program related	1,399,439	1,345,769
Support services	168,571	176,402
Total management and general	1,568,010	1,522,171
Excise tax expense	610,085	422,028
1		
Total expenses	8,298,731	10,917,520
Change in net assets	22,945,316	(31,155,712)
Net assets, beginning of year	114,639,509	145,795,221
Net assets, end of year	\$ <u>137,584,825</u>	\$ <u>114,639,509</u>

See accompanying notes.

# STATEMENTS OF CASH FLOWS

# Years Ended December 31, 2023 and 2022

	2023	<u>2022</u>
Cash flows from operating activities:	<b></b>	<b>*</b> (21 177 712)
Change in net assets	\$ 22,945,316	\$(31,155,712)
Adjustments to reconcile change in net assets to		
net cash provided (used) by operating activities:		
Net realized and unrealized (gains) losses on investments	(20,724,404)	21,033,469
Depreciation	20,822	16,127
Net change in operating leases	(1,016)	_
Refundable/deferred excise taxes	610,055	422,000
Change in accounts receivable	_	5,000
Change in prepaid expenses and other current assets	19,050	(13,033)
Change in accounts payable and accrued expenses	3,233	8,567
Change in grants payable	(652,116)	3,150,305
Net cash provided (used) by operating activities	2,220,940	(6,533,277)
Cash flows from investing activities:		
Purchase of equipment	(35,159)	(10,523)
Proceeds from sale of investments	30,087,217	38,325,396
Purchase of investments	(32,204,284)	(31,766,797)
Net cash (used) provided by investing activities	(2,152,226)	6,548,076
Net increase in cash	68,714	14,799
Cash and cash equivalents, beginning of year	55,774	40,975
Cash and cash equivalents, end of year	\$ <u>124,488</u>	\$ 55,774
Supplemental disclosure of cash flow information:		
Cash paid for excise taxes	\$	\$ <u>151,850</u>
Right-of-use lease assets obtained in exchange		
for new operating lease liabilities	\$ <u>311,532</u>	\$190,227
	·	

See accompanying notes.

#### NOTES TO THE FINANCIAL STATEMENTS

December 31, 2023 and 2022

# 1. Nature of the Foundation

Maine Health Access Foundation, Inc. (the Foundation or MeHAF), founded in April 2000 following the sale of Blue Cross and Blue Shield of Maine to Anthem Insurance Companies, is Maine's largest not-for-profit health care foundation.

The Foundation's mission is to promote access to quality health care, especially for those who are uninsured and underserved, and improve the health of everyone in Maine. The Foundation's human and financial resources are used to ensure all people have access to high quality, affordable health care to achieve or preserve better health.

As a statewide organization, MeHAF supports strategic solutions to address Maine's health care needs through grants and other programs with an emphasis on targeting the uninsured and medically underserved.

# 2. Summary of Significant Accounting Policies

#### Basis of Presentation

The accompanying financial statements are presented on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (GAAP).

#### Classification of Net Assets

The following provides a description of the net asset classifications represented in the Foundation's statement of financial position:

Net Assets With Donor Restrictions include contributions subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature that are expected to be met either by actions of the Foundation and/or the passage of time. There were no net assets with donor restrictions as of December 31, 2023 or 2022.

Net Assets Without Donor Restrictions represent expendable resources that are available for operations at management's discretion; this includes net assets available but designated to fund grants, scholarships and initiatives not subject to donor restrictions, which includes amounts appropriated for expenditure from net assets with donor restrictions.

## Revenue Recognition

Unconditional promises to give cash and other assets to the Foundation are reported at their fair value at the date the promise is received. Conditional promises to give and indications of intentions to give are reported at their fair value at the date the gift is actually received or the conditions are met. Gifts are reported as donor restricted support if they are received with donor stipulations that limit the use of the donated assets. When donor restrictions expire, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities and changes in net assets as net assets released from restrictions. Donor-restricted contributions whose restrictions are met within the same year as received are reported as contributions without donor restrictions in the accompanying financial statements.

#### NOTES TO THE FINANCIAL STATEMENTS

December 31, 2023 and 2022

# 2. Summary of Significant Accounting Policies (Continued)

## Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

# **Investments and Spending Policies**

In July 2006, The National Conference of Commissioners on Uniform State Laws approved the *Uniform Prudent Management of Institutional Funds Act* (UPMIFA). In 2009, the State of Maine passed a version of UPMIFA, effective on July 1, 2009. In accordance with the By-laws of the Foundation, the Board of Trustees shall administer the assets of the Foundation in accordance with UPMIFA.

The Foundation makes the following disclosures related to this guidance and adoption of UPMIFA:

Investments will be managed on a total return basis, consistent with the applicable standard of conduct set forth in UPMIFA.

The Foundation has adopted an investment policy, approved by the Board of Trustees, which seeks to maximize the long-term total return of financial assets consistent with the current and future funding needs of the Foundation.

Accordingly, the Foundation's ability to achieve these returns will depend upon the ability to accept reasonable risk, recognizing that some degree of volatility in market value is necessary to achieve long-term capital appreciation and maintain spending growth. The Foundation's investments are invested in a well-diversified asset mix, which includes money market funds, mutual funds, collective trusts and limited partnerships.

The Foundation has adopted a spending policy, approved by the Board of Trustees, which allows for distributions of up to 5% of the market value of the endowment funds on an annual basis, calculated on a three year rolling average. In the event that the Board determines that 5% is insufficient in any year or years, it may vote to exceed the maximum 5% in that/those years only. Expenditures should not exceed the defined level of "prudence" of 7% as set forth in UPMIFA. Distributions from the unrestricted investment general fund may be made at any time at the discretion of the Foundation's Finance and Investment Committee.

The Board of Trustees interpreted UPMIFA as requiring the preservation of the fair value of the endowed gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, when reviewing its donor-restricted endowment funds, the Foundation considers a fund to be underwater if the fair value of the fund is less than the sum of (a) the original value of initial and subsequent gift amounts donated to the fund and (b) any accumulations to the fund that are required to be maintained in perpetuity in accordance with the direction of the applicable donor gift instrument. The Foundation has interpreted UPMIFA to permit spending from underwater funds in accordance with the prudent measures required under the law.

#### NOTES TO THE FINANCIAL STATEMENTS

December 31, 2023 and 2022

# 2. Summary of Significant Accounting Policies (Continued)

#### Investments and Investment Income

Investment securities are stated at fair value. The Foundation invests in money market funds, mutual funds, collective trusts and limited partnerships. The fair value of money market funds and mutual funds are based on quoted market prices. The fair value of other investment securities (i.e., alternative investments) for which quoted market prices are not available (i.e., collective trusts and limited partnerships) are determined by management based upon valuations provided by the respective investment managers, which are generally based upon the investment's audited financial statements. Gains and losses on investments are computed on a specific identification basis. Purchases and sales are recorded on a trade date basis. Interest income is recorded on the accrual basis. Dividends are recorded on the ex-dividend date.

The Foundation has applied the accounting guidance in Accounting Standards Codification (ASC) Topic 820 which permits the use of net asset value (NAV) or its equivalent reported for certain alternative investment funds as a practical expedient to estimate the fair value of the investment. These investments are generally redeemable or may be liquidated at NAV under the original terms of the subscription agreements or operations of the underlying assets. However, it is possible that these redemption rights may be restricted by the fund manager in the future in accordance with the underlying fund agreements, as applicable. Changes in market conditions, the economic environment, or the funds' liquidity provisions may significantly impact the NAV of the funds, and consequently, the fair value of the Foundation's interest in such funds. Although certain investments may be sold in a secondary market, the secondary market is not public and individual transactions are not necessarily observable.

The Foundation's management is responsible for the fair value measurement of investments reported in the financial statements. The Foundation has implemented policies and procedures to assess the reasonableness of the fair values provided. Because of the inherent uncertainty of valuation for these investments, the estimate of the fund manager or general partner may differ from actual values, and the differences could be significant. The Foundation believes that reported fair values of its alternative investments at the statement of financial position dates are reasonable.

Investment securities, in general, are exposed to various risks, such as interest rate, credit, liquidity and overall market volatility. Due to the level of risk associated with certain investment securities, it is reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the financial statements.

## **Equipment**

Equipment is recorded at cost on the date of acquisition and is being depreciated using the straight-line method over the estimated useful life of between three and five years.

#### Cash and Cash Equivalents

The Foundation considers all money market and highly liquid securities with an original maturity of three months or less to be cash equivalents. Cash and cash equivalents residing within the Foundation's managed investment portfolios are reported as investments.

#### NOTES TO THE FINANCIAL STATEMENTS

December 31, 2023 and 2022

# 2. Summary of Significant Accounting Policies (Continued)

## Grants Payable

Grant awards are recorded when approved by the Board of Trustees and the payment of such grant is unconditional.

## Donor Advised Fund

In 2018, the Foundation established the Maine Health Access Foundation donor advised fund at the Maine Community Foundation. The fund provides the Foundation with additional opportunities to further its mission and goals. Grants from the fund are made upon the recommendation of the Board of Trustees of the Foundation and acceptance by the Maine Community Foundation. At December 31, 2023 and 2022, the balance in the fund was \$37,408 and \$58,835, respectively, and is not reflected in the statements of financial position.

#### Net Investment Return

Net investment return is reported in the statements of activities and consists of interest and dividend income, realized and unrealized investment gains and losses, less internal and external investment expenses.

#### Disclosures About the Fair Value of Financial Instruments

The carrying value of the Foundation's cash and cash equivalents, accounts receivable, accounts payable and accrued expenses approximate their fair values due to the short term nature of the instruments. There is no market for grants payable and fair value is not determinable. The carrying value of grants payable is based on the present value of the future payments of the grants. Refer to Note 4 for fair value disclosures related to investments.

## Functional Allocation of Expenses

The costs of providing program services and other activities have been summarized on a functional basis in Note 10. Accordingly, costs have been allocated among program services and supporting services benefitted based on estimates of time spent by the members of the staff.

## Excise Taxes

MeHAF is a not-for-profit corporation recognized as income tax exempt under Section 501(c)(3) of the Internal Revenue Code (IRC) and is a private foundation under Section 509(a) of the Code. The IRC imposes an excise tax on private foundations equal to 1.39% of net investment income (principally interest, dividends, and net realized capital gains, less expenses incurred in the production of investment income).

#### NOTES TO THE FINANCIAL STATEMENTS

December 31, 2023 and 2022

# 2. <u>Summary of Significant Accounting Policies (Continued)</u>

The IRC provides that each year the Foundation must distribute within 12 months of the end of such year approximately 5% of the average fair value of its assets. The distribution requirement for 2022 has been met and the estimated 2023 requirement of approximately \$2,641,452 is expected to be met during 2024.

In certain circumstances, tax-exempt organizations may be required to record an obligation for income taxes as the result of a tax position they have historically taken on various tax exposure items including unrelated business income or tax status. Under guidance issued by the Financial Accounting Standards Board (FASB), assets and liabilities are established for uncertain tax positions taken or positions expected to be taken in income tax returns when such positions are judged to not meet the "more-likely-than-not" threshold, based upon the technical merits of the position. Estimated interest and penalties, if applicable, related to uncertain tax positions are included as a component of income tax expense.

Management has evaluated the Foundation's tax positions and concluded that the Foundation has maintained its tax-exempt status, does not have any significant unrelated business income and has taken no uncertain tax positions that require adjustment to the financial statements.

#### Leases

At inception of a contract, the Foundation determines if a contract meets the definition of a lease. A lease is a contract, or part of a contract, that conveys the right to control the use of identified property, plant, or equipment (an identified asset) for a period of time in exchange for consideration. The Foundation determines if the contract conveys the right to control the use of an identified asset for a period of time. The Foundation assesses throughout the period of use whether the Foundation has both of the following: (1) the right to obtain substantially all of the economic benefits from use of the identified asset, and (2) the right to direct the use of the identified asset. This determination is reassessed if the terms of the contract are changed. Leases are classified as operating or finance leases based on the terms of the lease agreement and certain characteristics of the identified asset. Right-of-use assets and lease liabilities are recognized at lease commencement date based on the present value of the minimum future lease payments.

The Foundation leases office space under a noncancellable operating lease. The carrying value of the Foundation's right-of-use lease asset is substantially concentrated in its office space lease. The Foundation's policy is to not record leases with an original term of twelve months or less on the balance sheets. The Foundation recognizes lease expense for these short-term leases on a straight-line basis over the lease term.

The lease may require the Foundation to pay additional amounts for taxes, insurance, maintenance and other expenses, which are generally referred to as nonlease components. Such adjustments to rental payments and variable nonlease components are treated as variable lease payments and recognized in the period in which the obligation for these payments was incurred. Variable lease components and variable nonlease components are not measured as part of the right-of-use asset and liability. Only when lease components and their associated nonlease components are fixed are they accounted for as a single lease component and are recognized as part of a right-of-use asset and liability. Total contract consideration is allocated to the combined fixed lease and nonlease component. This policy election applies consistently to all asset classes under lease agreements.

#### NOTES TO THE FINANCIAL STATEMENTS

December 31, 2023 and 2022

# 2. Summary of Significant Accounting Policies (Continued)

The Foundation's lease agreement does contain options to renew or extend the lease in future periods.

The Foundation's lease agreement does not contain any significant residual value guarantees or material restrictive covenants imposed by the leases.

The Foundation does not have any sublease agreements.

## Subsequent Events

Events occurring after the statement of financial position date are evaluated by management to determine whether such events should be recognized or disclosed in the financial statements. Management has evaluated subsequent events through October 10, 2024, which is the date the financial statements were available to be issued.

# 3. <u>Liquidity and Availability</u>

Financial assets available for general expenditure within one year of the statement of financial position date, consist of the following at December 31, 2023:

Cash and cash equivalents Investments without donor restrictions	\$ 124,488 143,826,952
	143,951,440
Less grants payable	5,510,784
	\$138,440,656

The Foundation regularly monitors liquidity required to meet operating needs and other contractual commitments, while also striving to maximize the investment of its available funds. The Foundation has various sources of liquidity at its disposal, including cash and cash equivalents and investments.

The Foundation's governing Board has designated a portion of unrestricted resources for future purposes. These funds are invested for long-term appreciation and current income but remain available and may be spent at the discretion of the Board, with the intent of spending 5% each year. Accordingly, these assets have been included in the quantitative information above.

## NOTES TO THE FINANCIAL STATEMENTS

December 31, 2023 and 2022

# 4. <u>Investments</u>

Investments are comprised of the following at December 31:

		<u>2023</u>		<u>2022</u>
Invested cash and cash equivalents	\$	750,696	\$	3,591,482
Mutual funds:				
Bond funds		5,168,968		3,843,045
U.S. government obligations fund		9,788,026		2,320,334
Domestic equity securities funds		36,648,607		38,638,817
Collective trusts and limited partnerships primarily invested in:				
Domestic equity securities		38,545,952		26,802,450
Foreign equity securities		31,246,296		26,192,753
Real assets		9,467,167		8,335,699
Limited partnerships		8,749,171		7,960,430
Global bond fund	_	3,462,069	_	3,300,471
	\$ <u>1</u>	143,826,952	\$ <u>1</u>	20,985,481

#### Net Investment Income (Loss)

The principal components of net investment income (loss) consist of the following at December 31:

	<u>2023</u>	<u>2022</u>
Interest and dividend income Net realized and unrealized gains (losses) External and direct internal investment expenses	\$ 1,776,634 20,724,404 (462,390)	\$ 1,206,705 (21,033,469) (429,709)
Net investment income (loss)	\$ <u>22,038,648</u>	\$ <u>(20,256,473</u> )

# Fair Value Measurements

The Foundation has adopted a framework for measuring fair value under GAAP for all financial instruments that are being measured and reported on a fair value basis.

Fair value is defined as the exchange price that would be received for an asset in the principal or most advantageous market for the asset in an orderly transaction between market participants on the measurement date. Fair value hierarchy requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The three levels of inputs used to measure fair value are:

Level 1 - Valuations are based on quoted prices in active markets for identical assets.

#### NOTES TO THE FINANCIAL STATEMENTS

December 31, 2023 and 2022

# 4. <u>Investments (Continued)</u>

Level 2 - Inputs other than Level 1 that are observable, either directly or indirectly, such as quoted prices for similar assets; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the same term of the assets.

Level 3 - Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets.

In accordance with ASU 2015-07, certain investments that are measured at fair value using the NAV or its equivalent practical expedient have not been classified in the fair value hierarchy. Therefore, there is no hierarchy required for the collective trust funds and limited partnership investments held by the Foundation totaling \$91,470,655 and \$72,591,803 at December 31, 2023 and 2022, respectively.

In determining the appropriate levels, the Foundation performs a detailed analysis of the assets that are subject to fair value measurements. At each reporting period, if there are assets for which the fair value measurement is based on significant unobservable inputs, they are classified as Level 3.

Fair values of assets measured at fair value on a recurring basis are summarized below based on input level:

2022	Level 1	Level 2	Level 3	<u>Total</u>
2023 Investments: Cash and cash equivalents	\$ 750,696	\$ -	\$ -	\$ 750,696
Mutual funds: Fixed income:				
Bond funds	5,168,968	_	_	5,168,968
U.S. government obligations fund	9,788,026	_	_	9,788,026
Long-term capital appreciation:				
Domestic equity securities funds	36,648,607			<u>36,648,607</u>
	\$ <u>52,356,297</u>	\$ <u> </u>	\$ <u> </u>	52,356,297
Investments valued at NAV: Fixed income:				
Global bond fund				3,462,069
Long-term capital appreciation:				
Domestic equity securities				38,545,952
Foreign equity securities				31,246,296
Volatility reduction:				
Real assets				9,467,167
Limited partnerships				8,749,171
				\$ <u>143,826,952</u>

# NOTES TO THE FINANCIAL STATEMENTS

December 31, 2023 and 2022

# 4. <u>Investments (Continued)</u>

2022	<u>Level 1</u>	Level 2	Level 3	<u>Total</u>
2022 Investments:				
Cash and cash equivalents	\$ 3,591,482	\$ -	\$ -	\$ 3,591,482
Mutual funds:				
Fixed income:  Bond funds	3,843,045			3,843,045
U.S. government obligations fund	2,320,334	_	_	2,320,334
Cibi go verimient congations rand	2,320,331			2,520,55
Long-term capital appreciation:				
Domestic equity securities funds	38,638,817			38,638,817
	\$ <u>48,393,678</u>	\$	\$	48,393,678
Investments valued at NAV:				
Fixed income:				
Global bond fund				3,300,471
Long-term capital appreciation:  Domestic equity securities				26,802,450
Foreign equity securities				26,192,753
r oreign equity securities				20,172,733
Volatility reduction:				
Real assets				8,335,699
Limited partnerships				7,960,430
				\$ <u>120,985,481</u>

Valuation methodologies have been consistent in 2023 and 2022.

# <u>Liquidity</u>

Following are additional details regarding the liquidity of investments as of December 31, 2023:

	Fair <u>Value</u>	Redemption Notice Period
Daily	\$ 61,823,464	1 Day
Semi-monthly Monthly	3,462,069 21,628,593	5 Days 10 Days
Monthly	9,617,703	30 Days
Quarterly	31,835,900	30 Days
Quarterly Annually	10,160,324 5,298,899	60 Days 90 Days
Total investments	\$143,826,952	·
Total investments	\$ <u>143,820,932</u>	

#### NOTES TO THE FINANCIAL STATEMENTS

December 31, 2023 and 2022

# 4. <u>Investments (Continued)</u>

## Net Asset Value (NAV) Per Share

Certain investments are measured at NAV and are redeemable with the fund or limited partnership at NAV under the original terms of the subscription agreement and/or partnership agreement, and require 90 days or less written notice prior to the redemption period. The domestic equity security funds' general partner has the right to limit the amount of withdrawals on any withdrawal date to an aggregate amount equal to 20% of the value of the aggregate capital accounts of all limited partners. The following table discloses the fair value and redemption frequency of those assets whose fair value is determined using net asset value per share at December 31, 2023:

Fair <u>Value</u>	Unfunded Commitment	Redemption Frequency	Redemption Notice Period
\$ 9,467,167	7 \$ -	Daily	1 day
3,462,069	<del>-</del>	Semi-monthly	5 days
21,628,593	-	Monthly	10 days
9,617,703	-	Monthly	30 days
31,835,900	) –	Quarterly	30 days
6,710,052	_	Quarterly	60 days
3,450,272	2 –	Quarterly	60 days
5,298,899	_	Annually	90 days
	Value \$ 9,467,167 3,462,069 21,628,593 9,617,703 31,835,900 6,710,052 3,450,272		Value         Commitment         Frequency           \$ 9,467,167         \$ -         Daily           3,462,069         -         Semi-monthly           21,628,593         -         Monthly           9,617,703         -         Monthly           31,835,900         -         Quarterly           6,710,052         -         Quarterly           3,450,272         -         Quarterly

The significant investment strategies of the investment categories which are carried at fair value based on NAV are as follows:

**Foreign Equity Securities** – The primary purpose of foreign equity investments is to provide appreciation of principal and growth of income with the recognition that this requires the assumption of greater market volatility and risk of loss.

**Real Assets** – The primary purpose of real assets investments is to provide further portfolio diversification and to reduce overall portfolio volatility by investing in strategies that are less correlated with traditional equity and fixed income investments. Alternative investments may provide access to strategies otherwise not accessible through traditional equities and fixed income such as derivative instruments, real estate, distressed debt and private equity and debt.

**Limited Partnerships** – The purpose of limited partnerships is to provide increased return potential and to reduce overall volatility of the portfolio through greater diversification. These investments can be made either in the form of direct investment, partnerships, fund-of-funds or with an investment manager.

**Domestic Equity Securities** – The primary purpose of domestic equity investments is to participate in the common stocks of U.S. companies with the goal to provide annual long-term returns superior to the S&P 500 Index.

**Global Bond Funds** – The primary purpose is to achieve favorable income-oriented results from a globally diversified portfolio of debt instruments while preserving principal.

## NOTES TO THE FINANCIAL STATEMENTS

December 31, 2023 and 2022

# 5. Grants and Grants Payable

A summary of grants made and payable on the accrual basis as required under GAAP by the Foundation follows:

<u>2023</u>	Grant <u>Amount</u>	Amount Paid (Received)	Grants <u>Payable</u>
Grants awarded during the year ended December 31, 2023 Less refunds of grants unspent	\$5,451,820 (22,000)	\$3,532,456 (22,000)	\$1,919,364 
	\$ <u>5,429,820</u>	\$ <u>3,510,456</u>	1,919,364
Status of grants made in 2022 and prior - remaining grant amounts, net of reductions	\$ <u>6,162,900</u>	\$ <u>2,571,480</u>	3,591,420
Grants payable at December 31, 2023			\$ <u>5,510,784</u>
2022 Grants awarded during the year ended December 31, 2022 Less refunds of grants unspent	\$8,459,948 (12,871)	\$3,299,048 (12,871)	\$5,160,900 ——
	\$ <u>8,447,077</u>	\$ <u>3,286,177</u>	5,160,900
Status of grants made in 2021 and prior - remaining grant amounts, net of reductions	\$ <u>3,012,595</u>	\$ <u>2,010,595</u>	1,002,000
Grants payable at December 31, 2022			\$ <u>6,162,900</u>
Grants payable at December 31, 2023 are expected to be pa	aid as follows:		
2024 2025 2026 2027			\$2,520,784 1,475,000 1,270,000 245,000
			\$ <u>5,510,784</u>

# 6. <u>Contracts</u>

During 2023 and 2022, the Foundation entered into four contracts with vendors for certain consultant services through 2023. Future estimated obligations related to the contracts subsequent to December 31, 2023 are \$213,000 through January 2025. Total payments on these contracts in 2023 and 2022 were \$324,778 and \$332,812, respectively.

#### NOTES TO THE FINANCIAL STATEMENTS

December 31, 2023 and 2022

# 7. Excise Tax

Federal excise tax expense consists of the following for the years ended December 31:

 2023
 2022

 Current
 \$370,085
 \$ 26,028

 Deferred
 240,000
 396,000

 \$610,085
 \$422,028

Temporary differences related to unrealized gains on investments give rise to the deferred taxes.

# 8. <u>Defined Contribution Plan</u>

The Foundation provides a 401(k) defined contribution plan covering substantially all of its employees. At the discretion of the Board of Trustees, MeHAF may contribute a percentage of the employees' salaries to the defined contribution plan. The approved contributions for 2023 and 2022 were \$56,282 and \$55,825, respectively, and represent a 3% employer contribution and a 3% safe harbor contribution.

## 9. Lease

MeHAF leases its office space under a noncancelable operating lease agreement originally expiring April 2024. In January 2023, this lease was cancelled and a new one was entered into. The new lease is a noncancelable operating lease agreement for office space that expires in January 2028. The Foundation recorded a right-of-use asset and lease liability of approximately \$311,000 upon the execution of the lease.

## **Operating Leases**

Right-of-use lease assets and lease liabilities are reported in the Foundation's balance sheet as of December 31 as follows:

 2023
 2022

 Operating lease right-of-use asset
 \$259,287 \$109,125 

 Lease liability
 \$258,271 \$109,125 

The total operating lease costs for fiscal years 2023 and 2022 were \$66,480 and \$100,831, respectively, which were included within occupancy expense.

# NOTES TO THE FINANCIAL STATEMENTS

December 31, 2023 and 2022

# 9. <u>Lease (Continued)</u>

# Lease Term and Discounted Rate

Lease term and discount rate is as follows as of December 31:

	<u>2023</u>	<u>2022</u>
Weighted-average remaining lease term (in years): Operating lease	4.17	1.33
Weighted-average discount rate: Operating lease	3.37	.78%

The Foundation has made a policy election to use a risk-free rate as the discount rate for all classes of underlying assets.

Future minimum lease payments under operating leases as of December 31, 2023 were as follows:

2024 2025 2026 2027 2028	\$ 67,601 67,601 67,601 67,601 
Total minimum future lease payment	276,035
Less imputed interest	(17,764)
	\$ <u>258,271</u>

## NOTES TO THE FINANCIAL STATEMENTS

December 31, 2023 and 2022

# 10. Functional Expenses

The Foundation provides grants and other programs to address Maine's health care needs. Costs have been allocated among program services and supporting services benefitted based on estimates of time spent by the members of the staff. Expenses related to providing these services are as follows for the years ended December 31:

	Program Services	Management and General	<u>Total</u>
2023			<del></del>
Grants	\$ 5,451,820	\$ -	\$ 5,451,820
Contracts and program activities	690,816	_	690,816
Grant refunds	(22,000)	_	(22,000)
Salaries and wages	862,133	95,791	957,924
Payroll taxes	62,604	6,956	69,560
Benefits and retirement	187,557	20,840	208,397
Professional services	12,635	12,634	25,269
Accounting services	27,630	3,070	30,700
Legal services	2,096	2,097	4,193
Meetings	13,408	1,490	14,898
Travel (Board of Trustees/Community			
Advisory Committee/Staff)	12,352	1,372	13,724
Professional development (Board of Trustees/			
Community Advisory Committee/Staff)	34,940	3,882	38,822
Depreciation	18,740	2,082	20,822
Occupancy	113,413	12,601	126,014
Insurance	11,120	1,236	12,356
Computer and office maintenance	14,843	1,649	16,492
Website development and maintenance	3,349	372	3,721
Printing and publications	10,155	1,128	11,283
Supplies	3,878	431	4,309
Postage	1,689	188	1,877
Miscellaneous	1,787	199	1,986
Staff recruitment	1,413	157	1,570
Federal and state taxes	_	610,085	610,085
1099 excluded reimbursements – program	3,697	_	3,697
1099 excluded reimbursement - admin		<u>396</u>	<u>396</u>
	\$ <u>7,520,075</u>	\$ <u>778,656</u>	\$ <u>8,298,731</u>

# NOTES TO THE FINANCIAL STATEMENTS

December 31, 2023 and 2022

# 10. Functional Expenses (Continued)

2022	Program Services	Management and General	<u>Total</u>
	¢ 0.450.040	¢	¢ 0.450.040
Grants	\$ 8,459,948	\$ -	\$ 8,459,948
Contracts and program activities	526,244	_	526,244
Grant refunds	(12,871)	-	(12,871)
Salaries and wages	839,597	93,288	932,885
Payroll taxes	61,709	6,857	68,566
Benefits and retirement	180,359	20,040	200,399
Professional services	15,719	15,718	31,437
Accounting services	25,200	2,800	28,000
Legal services	14,621	14,621	29,242
Meetings	11,129	1,237	12,366
Travel (Board of Trustees/Community			
Advisory Committee/Staff)	2,767	307	3,074
Professional development (Board of Trustees/			
Community Advisory Committee/Staff)	18,579	2,064	20,643
Depreciation	14,514	1,613	16,127
Occupancy	115,655	12,851	128,506
Insurance	11,005	1,223	12,228
Computer and office maintenance	12,253	1,362	13,615
Website development and maintenance	3,566	396	3,962
Printing and publications	10,099	1,122	11,221
Supplies	5,185	576	5,761
Postage	1,093	122	1,215
Miscellaneous	1,844	205	2,049
Federal and state taxes	_	422,028	422,028
1099 excluded reimbursements	875	_	875
	\$ <u>10,319,090</u>	\$ <u>598,430</u>	\$ <u>10,917,520</u>

# 11. Related Party Transactions

During 2023 and 2022, grants awarded to organizations affiliated with a MeHAF trustee or staff person were as follows and represent 3% and 15%, respectively, of total grants awarded:

	<u>2023</u>	<u>2022</u>
Maine Public Health Association	\$ -	\$100,000
Maine Council on Aging	75,000	890,830
New Mainers Public Health Initiative	85,000	_
Maine Behavioral Health Foundation	_	147,000
University of New England	_	120,000

#### NOTES TO THE FINANCIAL STATEMENTS

December 31, 2023 and 2022

# 11. Related Party Transactions (Continued)

MeHAF has a very well-defined and comprehensive conflict of interest policy that requires trustees and staff to declare direct fiduciary relationships associated with employment by a grantee organization or Board affiliation. MeHAF also requires conflict of interest declarations of more tangential, perceived conflicts where there is no fiduciary relationship, such as when trustees or staff are affiliated through collaborating organizations to the primary grantee, or when trustees or staff have other conflicts of interest that may suggest a perceived lack of objectivity.

Affected trustees were not present during the Board discussion and voting on the grant proposals. In no instance did an affected MeHAF trustee receive compensation as part of any of the 2023 and 2022 grant awards.

# 12. Concentration of Credit Risk

MeHAF maintains its cash in a bank deposit account which, at times, may exceed federally insured limits. MeHAF has not experienced any losses with respect to this account and management believes it is not exposed to any significant risk with respect to this account. In 2019, a sweep account was added for any amounts over \$250,000. In addition, as of December 31, 2023 and 2022, the Foundation has three and four investments, respectively, with a fund manager that each exceed 10% of total investments. Such investments totaled \$65,780,617 and \$57,003,016 and comprised 46% and 47% of total investments at December 31, 2023 and 2022, respectively. The Foundation does not believe it is exposed to any significant risk with these investments as each fund invests in a diversified portfolio of investment vehicles and asset classes.